

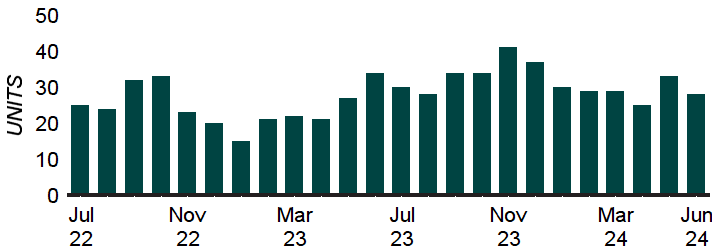
JUNE 2024 MARKET REPORT

Beacon
Single Family

	June 2024	CHANGE FROM May 2024	CHANGE FROM June 2023
MEDIAN SALE PRICE	\$505,000	▲ 4.60%	▼ -9.80%
AVERAGE SALE PRICE	\$764,766	▲ 34.60%	▲ 44.50%
UNITS SOLD	9	▲ 12.50%	▼ -10.00%
AVERAGE DAYS ON MARKET	66	▲ 106.30%	▲ 4.80%
% OF SALES PRICE	104.88	0.00%	▲ 2.50%
UNITS FOR SALE	28	▼ -15.20%	▼ -17.60%
MONTHS OF INVENTORY	3.10	▼ -24.40%	▼ -8.80%

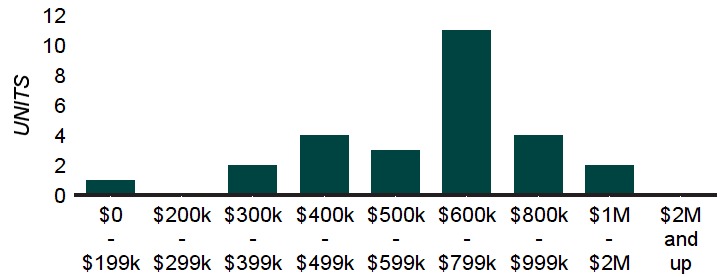
HOMES FOR SALE

Number of homes listed for sale, end of month



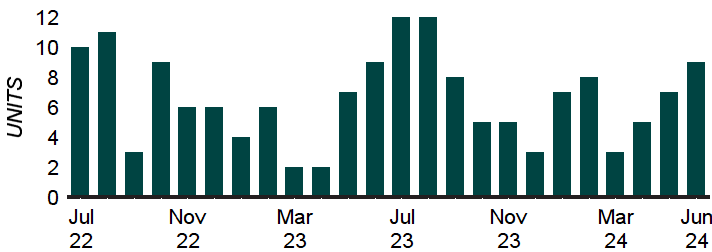
HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



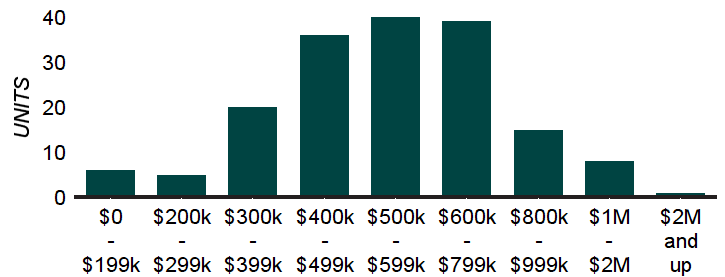
HOMES SOLD

Number of homes sold



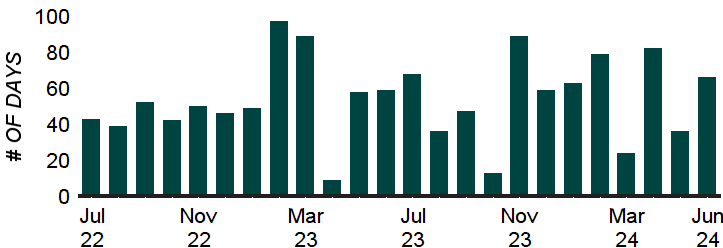
HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



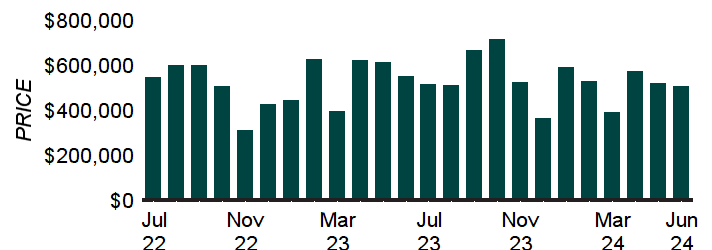
DAYS ON MARKET - SOLD

Average days on market for all homes sold



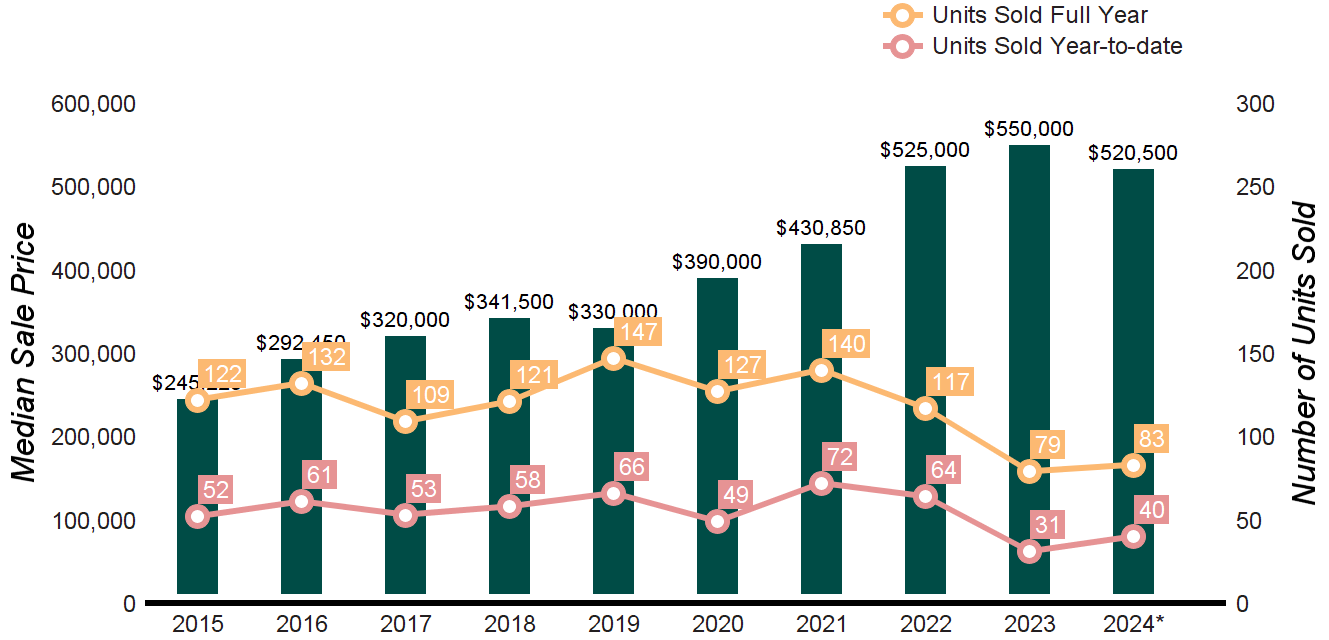
MEDIAN SALE PRICE

Price of the "middle" homes sold -an equal number of sales were above AND below this price



TEN-YEAR MARKET HISTORY

Beacon
Single Family



	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*
UNITS SOLD	122	132	109	121	147	127	140	117	79	83
	▲ 40%	▲ 8%	▼ 17%	▲ 11%	▲ 21%	▼ 14%	▲ 10%	▼ 16%	▼ 32%	▲ 5%
MEDIAN SOLD PRICE	\$245,225	\$292,450	\$320,000	\$341,500	\$330,000	\$390,000	\$430,850	\$525,000	\$550,000	\$520,500
	▲ 11%	▲ 19%	▲ 9%	▲ 7%	▼ 3%	▲ 18%	▲ 10%	▲ 22%	▲ 5%	▼ 5%